

Launch of the NMCL SC21 Competitiveness & Growth (C&G)

The official launch of the [NMCL SC21 Competitiveness & Growth \(C&G\)](#) programme for **NMCL Providers** was held at the A|D|S in London on 18 July 2019.

Programme overview

The programme has been allocated **£10m** Government funding, *matched by industry*, as part of the Aerospace Sector Deal published last December. Individual projects are tailored to the specific needs of participating *supplier companies* (the beneficiaries) to improve their competitiveness in the eyes of their customer(s).

The current scheme will support up to **78** UK aerospace supply chain companies during the next three years. As of today, there have been **59** EOI (Expressions of Interest) from potential beneficiaries processed, and **32** potential beneficiary companies progressing. Of this number, **15** Capability Assessment have been started with **11** more planned 3rd/4th quarter of this year. ***There's still time to register your Expression of Interest!***

The total project length is 6- to 36-months with 'project values' from £50,000 to £200,000. The *matched by industry* funding is provided by the beneficiaries as 'in-kind' costs which, of course, included the salaries of staff involved in the training, coaching and mentoring programme. In practice, **zero 'cash cost'** to the companies involved!

Eligibility

Manufacturers and processors within the Aerospace and the Defence Aerospace sectors are eligible of one or more of the following products –

- Aircraft –Aircraft assembly, Aerostructures, Fuselage, Wings, Tails, Nacelles, Exterior protection and cosmetics, Interiors and trim, Servicing and MRO
- Components and systems –Actuation, Electrical Power, Circuit Boards, Transmission, Controls, Hoses and pipes, Electrical systems, Wheel/brake/landing systems and controls, Fasteners
- Processes and Materials -Carbon fibre, Composites, Forging, Machining, Casting, Resins, Plastics, Surface treatments, Metal treatments (heat etc), Forming, Spraying, Dyeing, and similar activities
- Propulsion –Engines, Associated Systems, Fuel Systems, Controls and Actuation, Flight management systems
- Software –associated with operating aircraft (does not include systems for managing processes and businesses)

Application and engagement process

Once an application has been accepted, the following activities follow –

- An NMCL Assessor conducts a 5½ day assessment augmented by 7½ days by an Assistant Assessor. The resulting 'competitiveness views' and 'capability gaps' are used to identify work-streams, activities and improvement modules blending teaching, coaching and mentoring support.
- The timing and intensity area are scoped to ensure the beneficiary can adequately resource activity and gain full value from every activity day – training, coaching and mentoring. Everything is summarised in a 'Competitiveness Prioritisation & Work-stream Plan' tailored to the specific needs of the beneficiary. Project charters, supported by Improvement Modules, link to expected improvements in performance and therefore to financial benefit, with a projected P&L over the programme timeline.
- Everything is developed by the Assessor with the Beneficiary's management team to ensure agreement that the identified benefits are realistic. Consequently, management accounts need to be shared with the Assessor (covered by an NDA if required) so that an investment case can be created to apply for funding providers to agree to release of funds.

*The beneficiary then chooses their own Provider(s) from the list of Approved NMCL Providers. **TEC** are an NMCL Improvement Module Provider able to deliver training and mentoring across all of the 'Themes' and are currently approved for a total of 104 Improvement Modules for both the Aerospace & Defence (and Automotive) sectors.*

TEC strongly believe that maximum benefit is gained by delivering the specified 'modules' as a *mentorship programme* that is not purely training, but active participation to complete real examples and embed them in the business. The training elements may be presented on-site or at **TEC's** prestigious corporate training venue (Woodland Grange – Leamington Spa). This empowerment training provides the focus for the extended on-site coaching and mentoring provided by **TEC** staff.

- A further re-assessment is undertaken after completion of the programme (6½ day by the Assessor and 2½ days by the Assistant Assessor)

Benefits & next actions

This is a unique opportunity to improve competitiveness in the eyes of your customer(s) at zero 'cash cost' to your company.

Register your expression of interest for the Aerospace and Defence sectors by sending an e-mail to **nmcl@adsgroup.org.uk** with subject "SC21 C&G Participant – Expression Of Interest". Please include the following details: your Company name, location (including post code) and registered Company number. Or you can, of course, **[contact us](#)**.
